

## Asset Deal

### Hütter-Aufzüge GmbH Berlin Elevator producer

has requested HANSE Consulting M&A with the sale of service contracts to a strategic Investor, to advance concentration in selected regional markets. The company is sold to

### DAT Deutsche Aufzugstechnik GmbH (a company of OTIS group)

### Scope of Consulting:

HANSE Consulting has covered the following:

- Preparation by conception of distressed asset strategy
- Negotiation assistance

### **HANSE Consulting M&A**

Team: Hamburg