

## Company Sale

### the associates of Confiserie Heilemann

have requested HANSE Consulting with the search for a strategic partner because of an unsolved succession within the company.

Confiserie Heilemann ist a premium brand producer of pralinees and chocolate in the premium brand market. A succession within the owner-family was not possible.

Viba sweets GmbH, one of the leading producers of nougat in Germany, has acquired all shares.

### Scope of Consulting

HANSE Consulting has especially covered the following services:

- Vendor Due Diligence
- Investor search and contact
- Assistance of negotiation structure and purchasing price
- Organisation and controlling of the due diligence process
- Supervision of signing- and closingprocess

HANSE Consulting M&A

Team: Munich