



Strategic Acquisition

DEXIS

Technical wholesaler and service provider in the French group Descours & Cabaud has exclusively assigned HANSE Consulting M&A to find German targets for share engagements or takeovers.

Background of the project is the strategic aim to enter the German MRO and PPE market to realize an international future growth strategy.

With Rala one of the most successful German wholesale dealers in these product lines was found. The company is a traditional family owned business which fulfills completely the market approach and values of DEXIS. It is of particular importance for DEXIS that the whole management will stay on and support further growth.

Scope:

HANSE Consulting M&A has exclusively provided the following services:

- detailed analysis of market and partners
- structured search and contact of potential partners
- organization of Due Diligence
- complete supervision of negotiations

HANSE Consulting M&A

Team: Hamburg