

## MBO

### The shareholders of Autohaus Elmshorn with 75 Mio. EUR sales and 120 employees

have requested HANSE Consulting to solve the problem of succession. As a result, the current manager took over a major stake in the company. Due to the entry of this new operating manager the succession is arranged also from the point of view of the relevant car brands.

### Scope of Consulting:

HANSE Consulting covered the following:

- Investor search and contact
- Arrangement of transaction relevant information
- Negotiation assistance involving the car manufacturers and the house banks
- Entry concept MBO
- Closing assistance

**HANSE Consulting M&A**

Team: Hamburg