

Company Succession

The associate of the Wanfried-Druck Kalden GmbH (est. 1861)
with a turnover of 22 Mio. EUR and 140 employees

has instructed HANSE Consulting M&A to solve the company succession issue.

The company is sold to the likewise family-run traditional printing company H.O.Persiehl GmbH & Co. KG (est. 1849).

The new subsidiary of the company is the H.O.Persiehl Wanfried GmbH & Co. KG.

Scope of Consulting:

HANSE Consulting M&A covered the following:

- Investor search
- Arrangement of transaction relevant information
- Organization of the whole Due Diligence
- Support during the negotiation, particularly the negotiation of the purchasing price and transactional structure
- Closing assistance

HANSE Consulting M&A

Team: Hamburg