

Company Sale

Walter Wesemeyer Group

wholesaler specialised in sanitary and ventilation systems
with 54 Mio. EUR sales and 235 employees

has requested HANSE Consulting with the sale of the company group to solve the problem of succession and ensure continuation. The company is sold to

the competitor Wiedemann

108 Mio. EUR sales and 396 employees

Scope of Consulting:

HANSE Consulting covered the following:

- Investor search
- Business valuation
- Negotiation assistance
- Purchase price allocation concept for object of purchase and seller
- Assisting the due diligence process

HANSE Consulting M&A

Team: Hamburg